

United for Profits

As the U.S. raw cotton industry's central organization, the National Cotton Council of America plays a major role in keeping cotton strong in the highly competitive fiber market.

The NCC's mission is to strengthen the industry's ability to compete effectively and profitably in fiber and oilseed markets at home and abroad. The NCC has compiled an impressive record of advocacy for an industry whose commodity is valued at more than \$120 billion annually to the nation's economy—more than any other agricultural crop.

The industry's continuing strength means jobs for more than 340,000 persons employed in the cotton industry and millions more in the allied industries that provide machinery, crop protection chemicals, fuels, financing and other products and services.

Membership and Organization

The NCC is the only organization representing all seven raw cotton industry segments ...

- ◆ Producers who grow the fiber;
- ◆ Ginners who separate the fiber from the seed;
- ◆ Warehousemen who store the baled cotton;
- ◆ Merchants who market the fiber;
- ◆ Cottonseed processors and merchandisers;
- ◆ Cooperatives who process, handle or market cotton or cottonseed for their producer members; and
- ◆ Manufacturers who convert the fiber into yarn and fabric.

Each membership segment has an equal voice in developing policy in support of the NCC's mission. Together, they form a broader base for action on legislative, research and regulatory issues affecting the industry.

Like the U.S. Congress, the NCC develops policy through a representative body of delegates selected by each segment through state, regional and national organizations. When a majority of delegates from each of the seven segments, voting separately, approve a recommendation, it becomes NCC policy.

Committees represent each major area of NCC operations ...

- ◆ Farm Program and Economic Policy
- ◆ International Trade Policy
- ◆ Public Relations and International Market Development
- ◆ Research and Education
- ◆ Packaging and Distribution
- ◆ Health, Safety and Environmental Quality

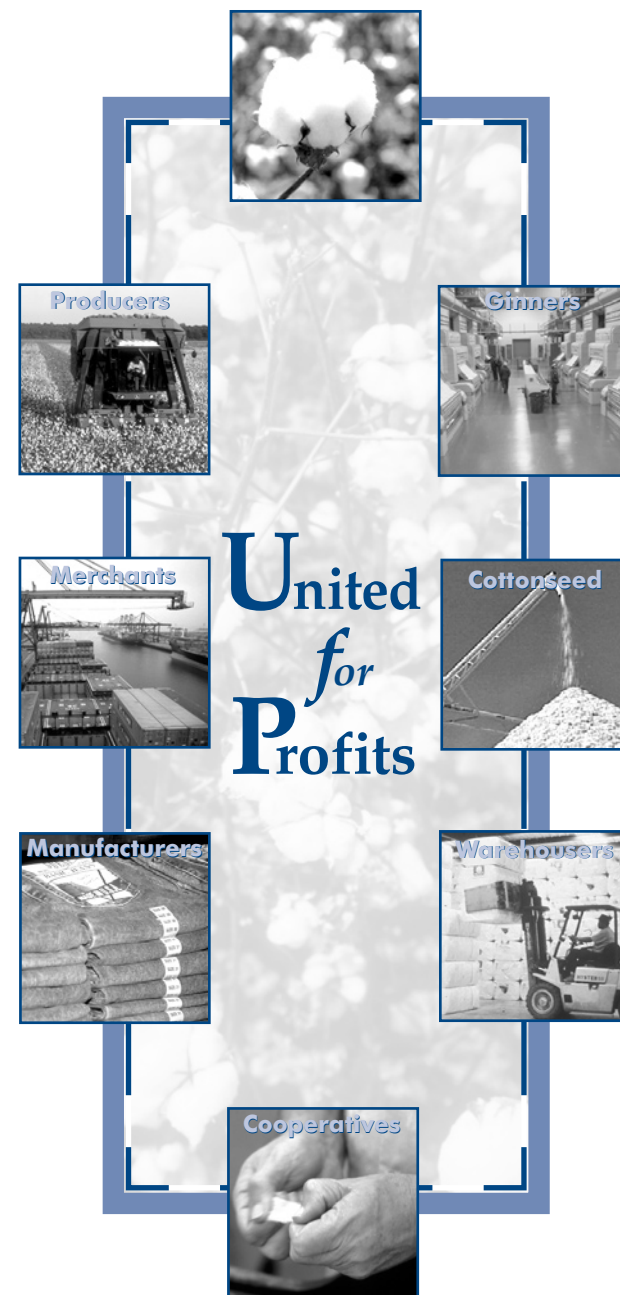
They bring recommendations to the delegate body at the NCC's annual meeting. If approved, they become the NCC's plan of action executed by staff specialists.

A Board of Directors, elected each year by the delegates, conducts NCC business between annual meetings. The Board is comprised of five representatives from each industry segment. NCC officers, in turn, are elected by the Board. Provisions are made for all industry segments to be represented in the officer structure.

The NCC is supported financially by voluntary contributions from the seven segments on a per-bale or per-ton-of-seed basis through a finance plan approved by the delegates.



P.O. Box 2995
Cordova, TN 38088-2995
phone 901.274.9030
fax 901.725.0510
www.cotton.org



Producers • Ginners • Warehousemen
Merchants • Cottonseed • Cooperatives • Manufacturers



Producers ♦ Ginners ♦ Warehouseurs ♦ Merchants ♦ Cottonseed ♦ Cooperatives ♦ Manufacturers

NCC Membership Benefits and Services

Washington Representation

- ♦ Communicating united industry positions on various issues to appropriate government bodies.
- ♦ Working for U.S. policy that assures worldwide competitiveness and protects member's income.

Technical Services

- ♦ Analyzing technical opportunities and coordinating solutions to problems.
- ♦ Advocating and facilitating research, both public and private, to lower costs and improve processes and products.
- ♦ Seeking fair and reasonable regulatory policies that allow the use of proven technology.
- ♦ Sponsoring technical conferences, such as the Beltwide Cotton Conferences, that focus on research, improved production, processing and marketing systems.

Economic Services

- ♦ Monitoring the world's and nation's economic conditions, as well as developments within the cotton industry.
- ♦ Projecting cotton's needs and opportunities.
- ♦ Compiling end-use consumption data.
- ♦ Disseminating vital economic information through *Cotton Economic Review*, *Cotton Counts Its Customers*, *The Economic Outlook for U.S. Cotton* and *World of Cotton*.

Information Services

- ♦ Assisting the industry in applying computer technology in communications and transactions.
- ♦ Developing standards for electronic business transactions.
- ♦ Providing development and maintenance of the NCC web site, (www.cotton.org) and related organization and project web sites.
- ♦ Analyzing automation opportunities and coordinating solutions to problems.

Communications Services

- ♦ Developing greater understanding of and appreciation for the industry and its contribution to the national economy.
- ♦ Providing industry members with timely cotton industry news and keeping all industry segments informed of NCC activities, emphasizing those matters which require member support.
- ♦ Providing public relations support to industry programs.
- ♦ Providing video, graphic, photography and print support for all NCC, Cotton Foundation and Cotton Council International programs.

Member Services

- ♦ Providing daily contact with members in their home regions.
- ♦ Communicating industry needs to NCC management.
- ♦ Building and maintaining a broad membership base.

Meeting and Travel Services

- ♦ Arranging travel for NCC members, staff and industry representatives.
- ♦ Coordinating and facilitating NCC, Foundation and CCI-sponsored meetings.

Cotton Council International

- ♦ Maintaining and building profitable export markets for cotton and cotton products.
- ♦ Conducting international promotion and trade servicing programs.
- ♦ Fostering business relations through executive delegations and orientation tours.
- ♦ Assuring adequate export credit.

The Cotton Foundation

- ♦ Fostering innovative research and educational programs that keep cotton competitive in world markets. (<http://foundation.cotton.org>)
- ♦ Providing channels for allied businesses to support NCC programs.
- ♦ Recognizing outstanding research through special awards, fellowships and endowment programs.

American Cotton Producers

- ♦ Providing a united voice for the producer segment, with members representing all cotton-growing regions.
- ♦ Maintaining liaison with all producer organizations.
- ♦ Assuring a forum for policy development and implementation.
- ♦ Representing producers on all NCC program and special committees.

Ginner Services

- ♦ Providing staff and administrative services for the National Cotton Ginners Association. (<http://ncga.cotton.org>)
- ♦ Developing safety programs and materials.
- ♦ Monitoring environmental, labor and transportation regulations.
- ♦ Providing a forum for technology transfer through the Ginning Consortium, Ginner Schools and Ginner Conferences.